

Head of Strategy and Partnerships, 54 reasons

Position Description

Reporting to:	Executive Director 54 Reasons	Work location:	Any capital city or otherwise by negotiation
Department:	54 reasons	Budget holder:	Yes
Team:	Strategy and Partnerships	Direct reports:	Yes

About 54 reasons

54 reasons is Australia's leading child rights organisation, proudly part of the Save the Children Australia Group and global movement. We're here to make sure that everyone understands their rights. So that children and young people have their rights met and thrive, in all their diversity.

We champion the children, young people and families we work with. We are inspired by the curiosity and creativity of children, and motivated by the love of those who care for them. With the child's voice at the centre, we provide quality services to children and their caregivers, advocating with them so that children develop, learn, and are connected, safe and confident.

Our people are proudly local, and as diverse as the communities we serve, across regions, remote areas and capital cities. With operations in every state and the NT, our services span the early years and school engagement, youth justice, domestic and family violence and family support, and our practice is grounded in child rights and participation.

From our 54 Reasons Practice Framework to our culture where you will feel valued, belong and make a difference for children, 54 Reasons is truly a place you will **learn and grow**. Find out more about *Our Promise to Children and Young People* and how our Practice and Impact measurement team works to ensure the provision of high quality, contemporary and inspiring service, practise and outcomes that meet and exceed client needs. [Our Approach – 54 reasons](#)

Here you'll make a difference

At Save the Children Australia, we attract bright and big-hearted people who are inspired to make a difference. Together, we are fearless in our pursuit of making lasting change for the children and communities who need it most.

Role Purpose

The Head of Strategy and Partnerships supports our ambition to make rights real for children here in Australia, ensuring we can:

- Scale and innovate in areas where children's rights are not being met deeply or consistently.
- Partner for more effective service delivery, and advocate for policy and systems-change.
- Mature our relationship with First Nations communities and Community Controlled organisations and drive systems-change for refugee and migrant children.
- Maintain a national conversation on child rights and more strongly elevate child voice into decision making at all levels and across sectors.

As a member of the 54 reasons Senior Management and the wider Save the Children Group Leadership Team, this role will work collaboratively with Operational Directors, Group Heads and subject matter experts, government and service delivery partners, and represent 54 reasons externally, building the organisation profile. This includes partner, government and media engagement as well as policy, advocacy and sector networks.

Here your skills will be valued

Key areas of accountability, day to day, the Head leads a small central Strategy and Partnerships team and is accountable for:

Organisational Leadership

- Ensuring that children's rights are met at all times when they engage with the organisation, including the 'voice of the child' being heard in all aspects of the organisation's work that affects children and young people
- Role modelling adaptive leadership behaviours and develop a high performing and engaged team through strong management, coaching and recruitment
- Provide leadership across 54 reasons on, and participate proactively in, all organisational requirements including audits, training and development and continuous improvement activities

Strategy, advocacy and innovation

- With colleagues across Save the Children and 54 reasons, monitor and assess the external environment for risks and opportunities.
- Develop and drive the delivery of 54 reasons' strategy through effective business planning, budgeting, change management and risk management.
- Build awareness and engagement of 54 reasons as Save the Children's local delivery arm, working closely with Save the Children's Strategic Communications unit to deliver on strategic communications and advocacy plans.
- Lead human centred service and experience design for advocacy, service and system innovation as well as high value tenders. This may include direct co-design with children and young people, and/or incubating pilot innovations until ready for scale by operational teams.

Partnership and Business Development

- Building and sustaining deep partnerships with like-minded organisations and leaders, representing 54 reasons at senior levels with governments, in sector collaborations and networks and with philanthropy, corporates and delivery partners.
- Overseeing sustainable and strategic business development nationally and with operational directors, including as a prime or sub contractor. This includes opportunity identification, validation and capture planning, partnership, tender and/or pitch development; approvals, and after-action learning.

Health, safety, security and risk management

- Be a role model for safety and security and comply with all workplace safety policy, procedure, work instructions and training
- Act safely at all times
- Report all incidents, injuries and potential hazards in a timely manner
- Participate in, and contribute to, health and safety awareness and improvements
- Be aware of, document and manage the risks associated with your team's programs and workplaces and ensure appropriate elimination or mitigation measures are applied
- Ensure staff have completed all required training and have up-to-date background and working with children checks
- Lead and promote a culture of strong governance promoting employee health, safety and security and operational risk management
- Show leadership towards health and safety awareness and improvements

Child protection and safeguarding requirements

- Maintain a child safe environment at the workplace and safeguard children's rights, acting in the best interests of children at all times
- Comply with the Child Safeguarding Code of Conduct and child safeguarding and protection policies and standards (click [here](#) to view further details)
- Demonstrate the highest standards of behaviour towards children in your private and professional life
- Never abuse the position of trust that comes with being a part of the Save the Children family
- Maintain a safe and positive relationship at all times when working with children and young people
- Respond to any concerns for the safety or wellbeing of a child in a program in accordance with internal reporting processes
- Ensure staff have completed background checks and are trained in child safeguarding in line with organisational and program requirements

Being a leader at Save the Children and 54 reasons means leading with heart, enabling others, and delivering results. Leaders are expected to uphold, and role model the behaviours outlined in our Leadership Framework.

Here you'll belong

It takes all types of people to do the challenging work we do. Here are some of the specific skills and experiences you'll bring to this role:

Essential knowledge or experience

- Demonstrated track record of integrity, delivery and collaboration in a similar role designing and delivering strategy and/or innovation portfolios in the Australian community services sector
- Demonstrated experience of success in high value business development and an ability to engage deeply with community sector financials and diverse funding or business models
- Strong applied understanding of Australian national, state and territory government policy and processes
- An ability to build, negotiate and sustain genuine lasting partnerships across government, for profit and not for profit sectors
- Demonstrated ability to influence, communicate and lead change with Board to exec, subject matter experts and on ground practitioners, tailoring with respect to cross-cultural and other diverse audiences
- Highly self-organised, skilled in coordinating and delivering through teams to strict timelines, with a solutions mindset, sound judgement and problem-solving skills
- Demonstrated ability to develop and support a highly engaged, high-performance team, and a commitment to ongoing learning and accountability as a senior leader at 54 reasons

Required qualifications and/or accreditations

- Minimum Bachelor's degree in a relevant field within the social sciences/human services, business, leadership or finance or equivalent experience

Additional Information

- Any offer of employment at 54 reasons will be subject to a satisfactory National Police Record Check and, where required, a Working with Children Check
- Employees must sign on to Save the Children Australia's Child Safeguarding Policy and Code of Conduct
- Ongoing performance and employment will be measured against KPIs, values and demonstrated behaviours outlined above
- 54 reasons is an Equal Opportunity Employer

Driver's Licence:	Required	Travel:	Moderate travel required
Working with Children Check:	Required	Assets:	Laptop